









Introduction to

Domidi

Our vision is to be the global leader in the forest products sector, setting new standards for industry excellence through quality products, transparent practices and strong customer relationships.

VISITOR EXPECTATIONS

Safety

- PPE Hearing & Eye Protection, Closed-Toed Shoes, Hi-Vis Vest
- Stay in safety walkways or marked paths where possible
- Watch for overhead crane operation ~ stay clear of fall zones
- Watch for mobile equipment
- Pay close attention to floor conditions & Slip/Trip/Fall hazards
- Be alert for outside contractor activity
- Refrain from using phones & other personal electronic devices while walking
- Obey all safety signs & warnings
- Notify Domtar host if observing unsafe activity or hazards

FIRE OR OTHER EVACUATION

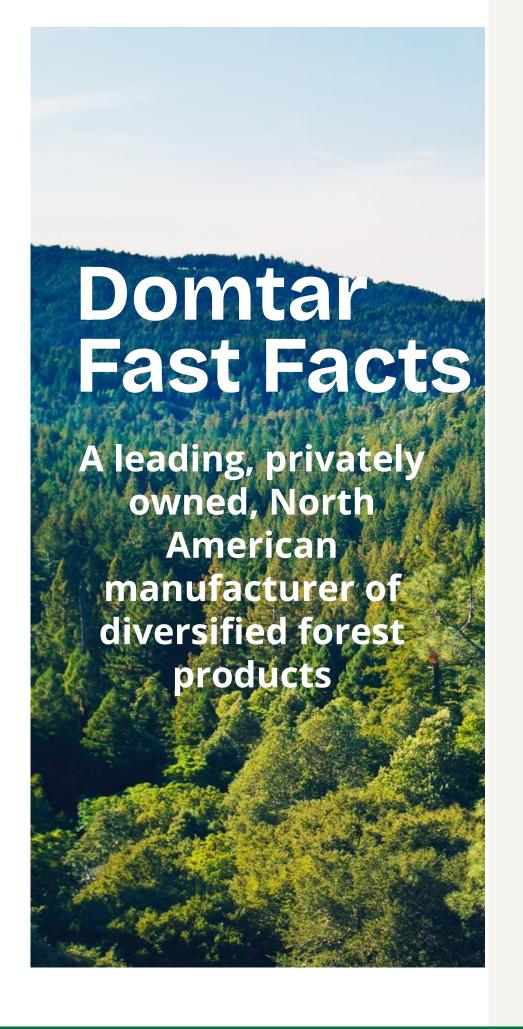
Fire bells will sound – follow nearest exit sign to evacuate area and proceed to gathering point in parking lot east of guard shack

WEATHER

In case of "Seek Shelter" declaration due to weather, proceed to closest shelter area either in Main Entrance Hallway at men's locker room or in basement of 95 coater

CHEMICAL EXPOSURE

Safety showers & eye wash stations located in manufacturing areas. Showers also located in main hallway of men's and women's locker rooms





14,000+ employees



60

locations across North America



Annual production capacity of approximately



board feet of lumber and other wood products



Annual production capacity of

8.1 million

metric tons of pulp, paper, packaging and tissue



Annual production of thermal paper and receipts

100,000 tons



100%

of fiber sourced in accordance with third-party standards



74%

renewable energy use across North American operations in 2023



1/3

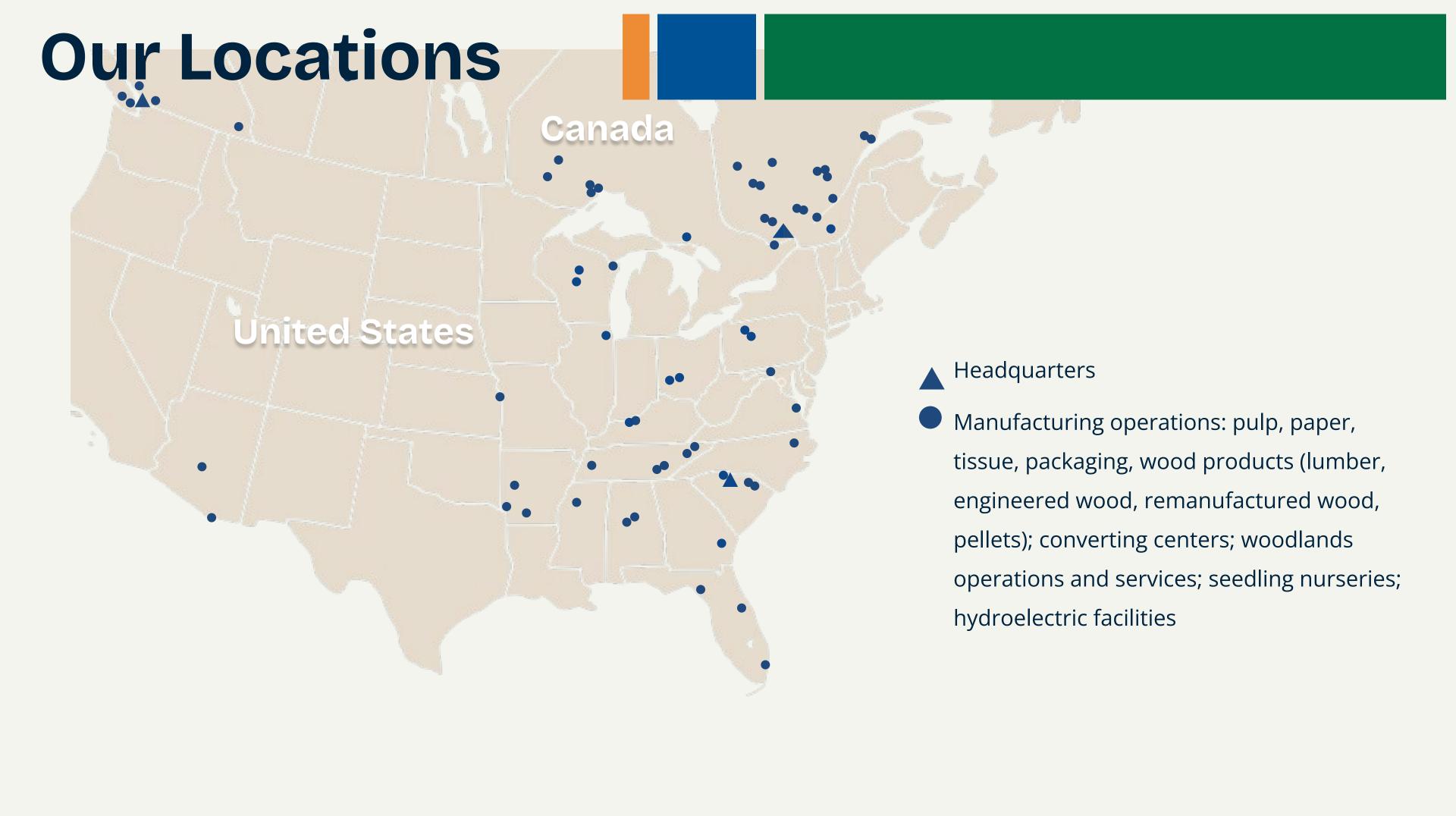
reduction of scope 1 and 2 emissions over 2015 levels



\$4.3 million

in community giving across North America in 2023





Our Products











Pulp

High-quality
softwood and
hardwood kraft
chemical pulp,
and
chemithermo-mec
hanical pulp

Paper

Uncoated mechanical, uncoated freesheet, coated groundwood, communication (printing and writing), newsprint, **thermal**, technical and specialty, food service, and directory papers

Packaging

Recycled containerboard and industrial packaging

Tissue

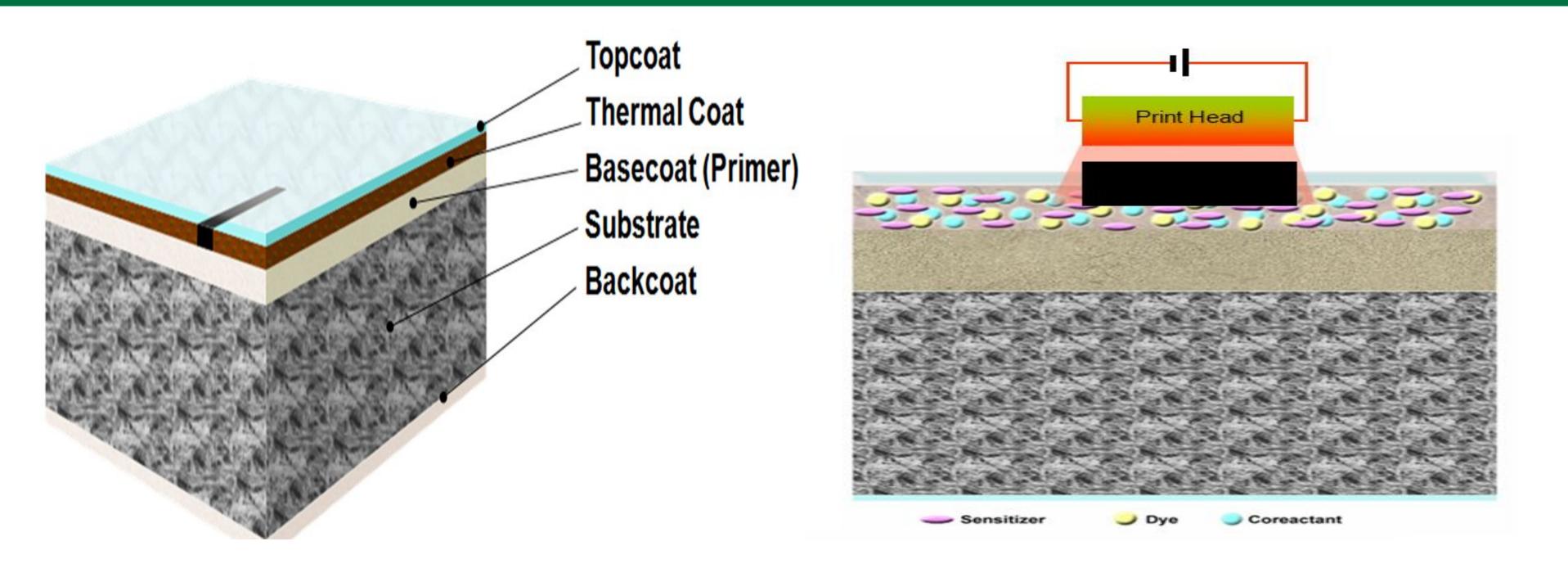
Bath tissue, paper towels, facial tissue and napkins, tissue and towel dispensers

Wood Products

Lumber, engineered wood, wood pellets



THERMAL PAPER CONSTRUCTION & IMAGE PROCESS



HEAT GENERATED IN A PRINT HEAD ELEMENT TRANSFERS TO THE MEDIA AND ACTIVATES THE INK TO DEVELOP COLOR



Process Flow

Uncoated paper is received from paper mill in small roll form. We splice small rolls together, at the re-reeler, creating one large reel, where it is placed on the coater for coating.







The Coating Kitchen (TCK)

- 2008 Installed, expanded in 2014 & 2017
- Products:
 - Thermal Base Coatings
 - Thermal Active Coatings
 - Thermal Top Coatings

Coater

- 2008 Installed, top coat capabilities in 2014
- 163.5" inch trim
- 3,000 4,500 Feet Per Minute
- 250 350 Tons / Day (110,000 Tons / Year)
- Coater:
 - Base Jet Blade; Active Curtain (2 layers)
- Products: POS 400/800; Label (Alpha 185)

Converting & Warehousing

- Modern Winder w/ automatic roll width setup
- High Speed Automated wrapper
- Moisture barrier headers w/ bubble wrap capabilities at wrap lines
- Distribution center w/ large inventory of finished products
- Typically shipping 25 truck loads / day

2025 POKA ROADSHOW: DOMTAR

Presenters





BRYAN HARBAUGH

Sr. Director, Converting & Coating Ops



SAM ASPIRANTI

Sr. Manager, MKD and Optimization



LEON TIMBERLAKE

Safety Coordinator, Washington Courthouse



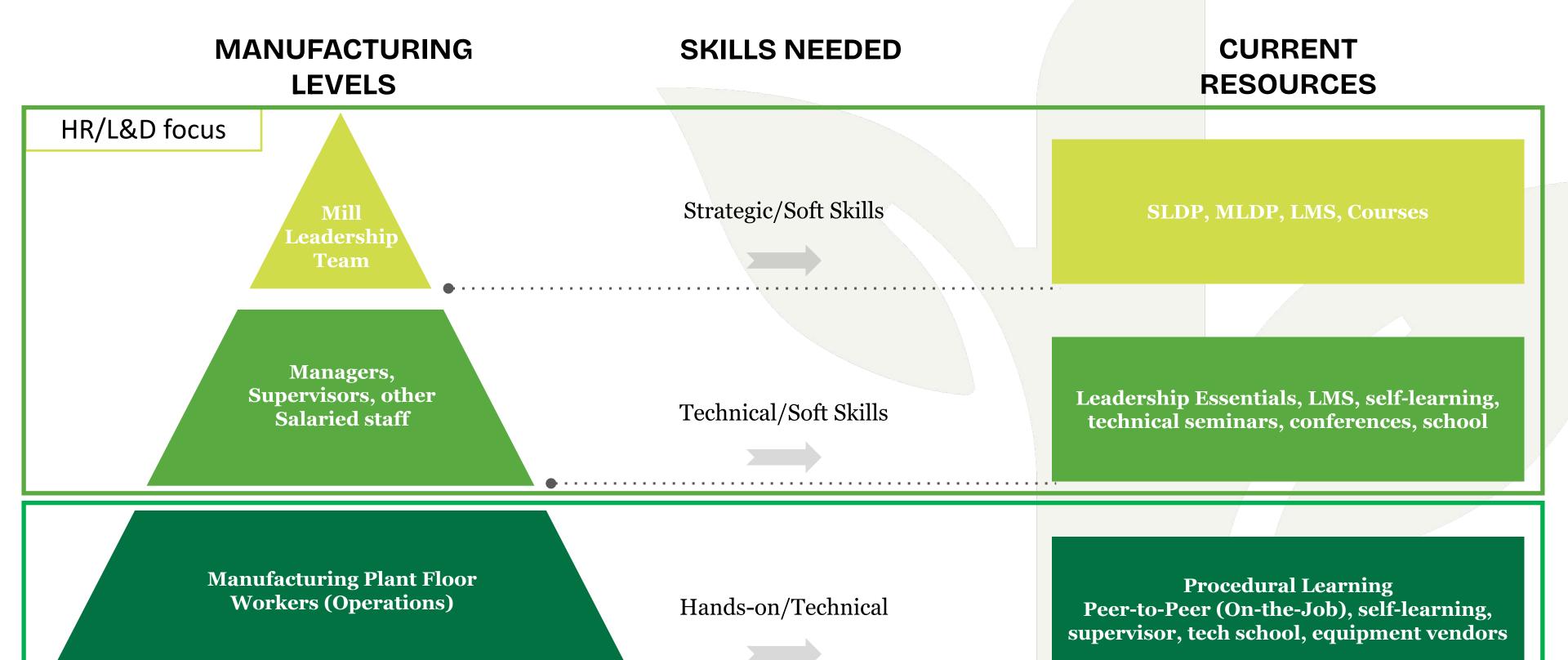
DAVID WORLEY

Plant Manager, West Carrollton



MKD - What is it?

Manufacturing Knowledge Development focus



The Journey



Background

- ✓ USW training comments Green on Green
- ✓ Roundtable discussions
- Operational reliability issues
- ✓ HOP learning event reviews
- ✓ Shifting workforce
 - ✓ Background
 - Expectations
 - ✓ Learning styles
- ✓ High turn over rate

Working Group

Manufacturing Leadership Working Group

- ✓ Mill Manager Survey
- ✓ Mill Manager Workshop
- Underlying causal factors
- Framework development
- ✓ Structure
- ✓ Leader Job Profile
- ✓ Initial Resource needs

Strategic Formation

- ✓ SVP Ops Ownership
- ✓ Initial Resource approval
- ✓ Strategic Committee formation
- Operation survey
- Structure adjustment

Prioritize

- Align
- Leverage
- Engage

Tactical Execution

- ✓ Organizational assessment
 - critical needs, strengths
- Common minimum expectations
- ✓ Training Self Assessments
- Better practice sharing
- Alternative tool assessments
- Metrics development and reporting
- ✓ Benchmarking efforts





TRAINING

Old/Outdated Method Relied 100% on written documentation and peer to



PEER TO PEER

- Reliant on person performing the training to ensure all training materials were covered.
- Green on Green Training in many instances people training have less than 3-6 months in the position
- Typical training time 8 weeks

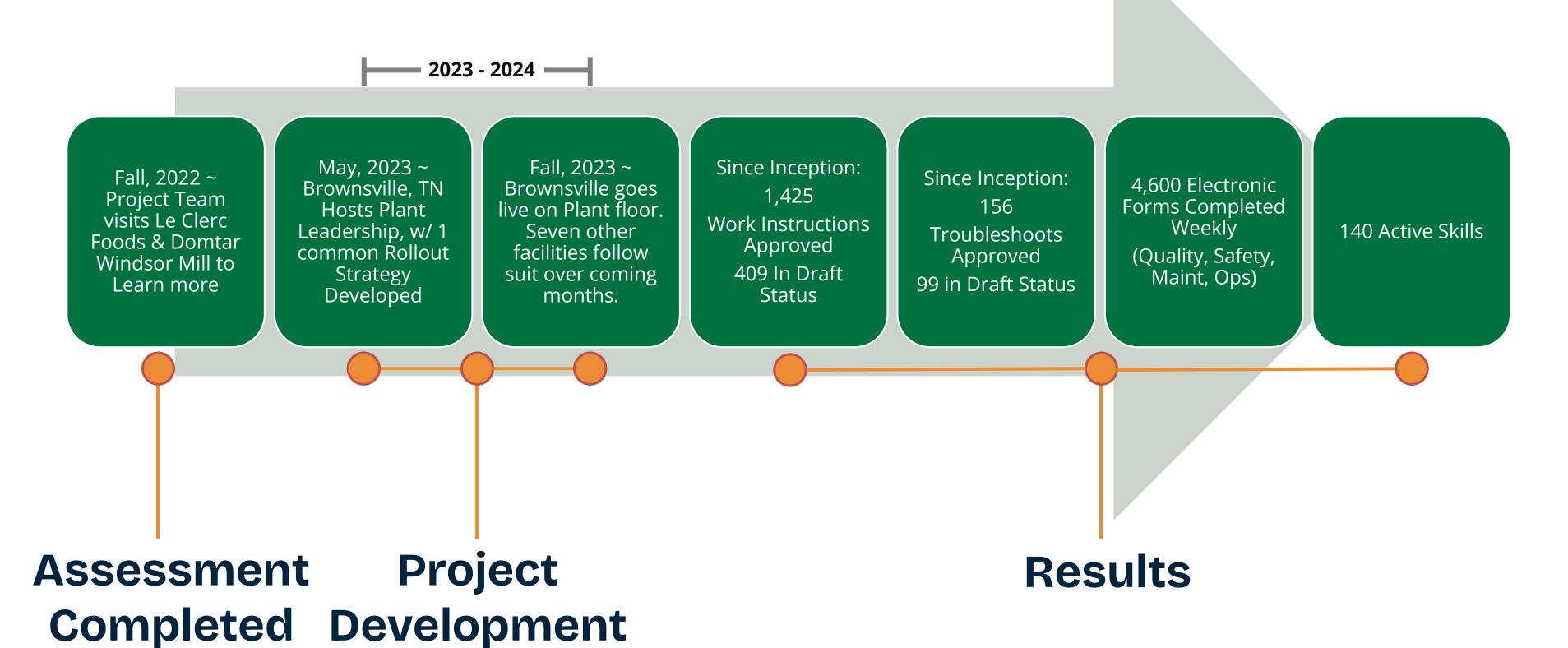
PAPER TRAINING CHECKLIST

- Checklists covers a lot of material but is high level often resulting in items not being covered even when the checklist was complete
- Effectively ends training process after checklist complete.

PAPER SOPS – 90% OF TRAINING MATERIALS

- Difficult to maintain and update
- Labor markets today does not respond to written/paper training material

Strategy & Results



Domtar Standards & Best Practices

Crucial as they ensure consistency, quality, and safety. They foster innovation and efficiency while minimizing risks and errors.







Forms

- Simple & Quick to complete drives engagement (use conditional logic to help)
- Gather input from people that will use them. Don't make their life harder.
- Use Poka Automate (Workato) for notifications w/ global forms
- Keep questions short for better analytic views, elaborate in 'instruction' when necessary
- Share forms with related structures for ease of access

Work Instructions

- Set Work Instruction expectations (PPE, Pre-Task Assessments, tools for job, etc.)
- Ensure approval groups are established with mix of subject matter experts (safety, quality, operations, maintenance all should review)
- Have revision dates on your work instructions
- Have well defined categories to ensure work instructions are being placed in correct location
- Use multiple forms of communication to ensure connection to user (video, picture, text, sound, etc.)

Skills

- Establish minimum expectations for each skill, ensure there is a safety aspect to the skill (LOTO, PTRA, Exposures, etc.)
- Link exam to skill
- Complete show-me audits when practical, not just an electronic exam to prove skill aptitude
- Standard format for skills is preferred



USE CASE 1 TCK TRAINING

Training and Skills Increased Knowledge and Resiliency



TRAINING CONTENT

Improve Documentation

Multi-facetted Approach (text, audio, video, tactile)

Perpetual Training & Record Keeping

Eliminate reliance on tribal knowledge and little black notebooks.

SKILLS AND ENDORSEMENT PROCESS

Identify department needs while addressing individual needs of trainee and trainer.

Develop and assign skill-based learning modules and schedule frequency to gain and maintain qualification

Testing to ensure knowledge transfer

INCREASED OPERATOR CONFIDENCE AND RESILIENCY

Training resources always available
Multi-facetted Approach (text, audio, video, tactile)
Record Keeping

USE CASE #1

TCK Training Incorporate multifaceted learning approach

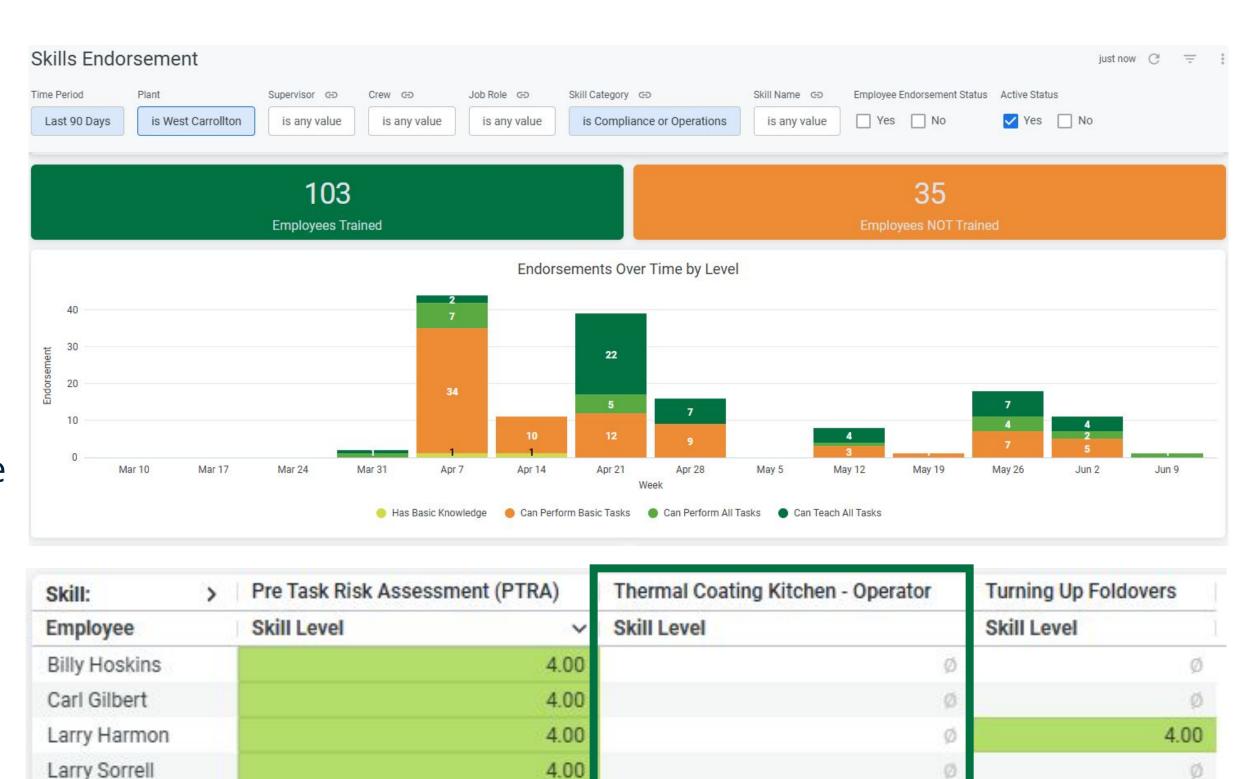
Our new approach to training allows us to incorporate several different approaches to improve the learning experience.

- Video
- Hands On Show Me Audits

Michael Nales

Christopher Cull

- Digital Documents
- Exams to demonstrate competency
- Endorsements



4.00

3.25

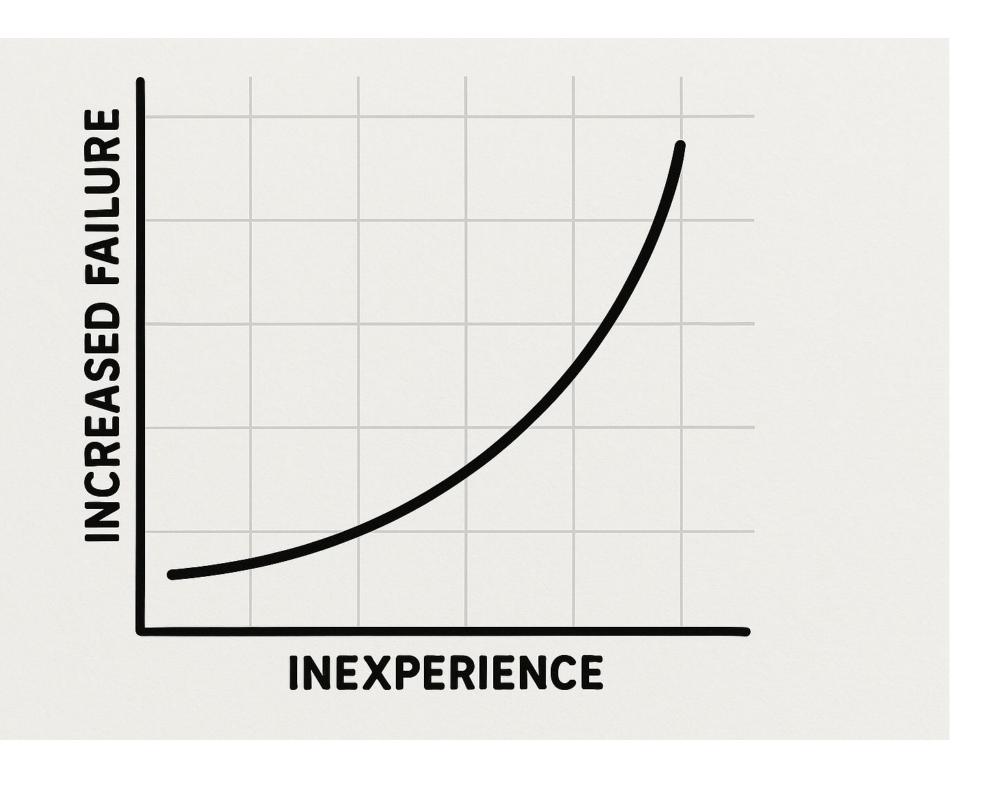


3.00

Analytics & Continuos Improvement Pasters 95CM

Problem Statement-constant turnover has led to increased down time for failed pasters.

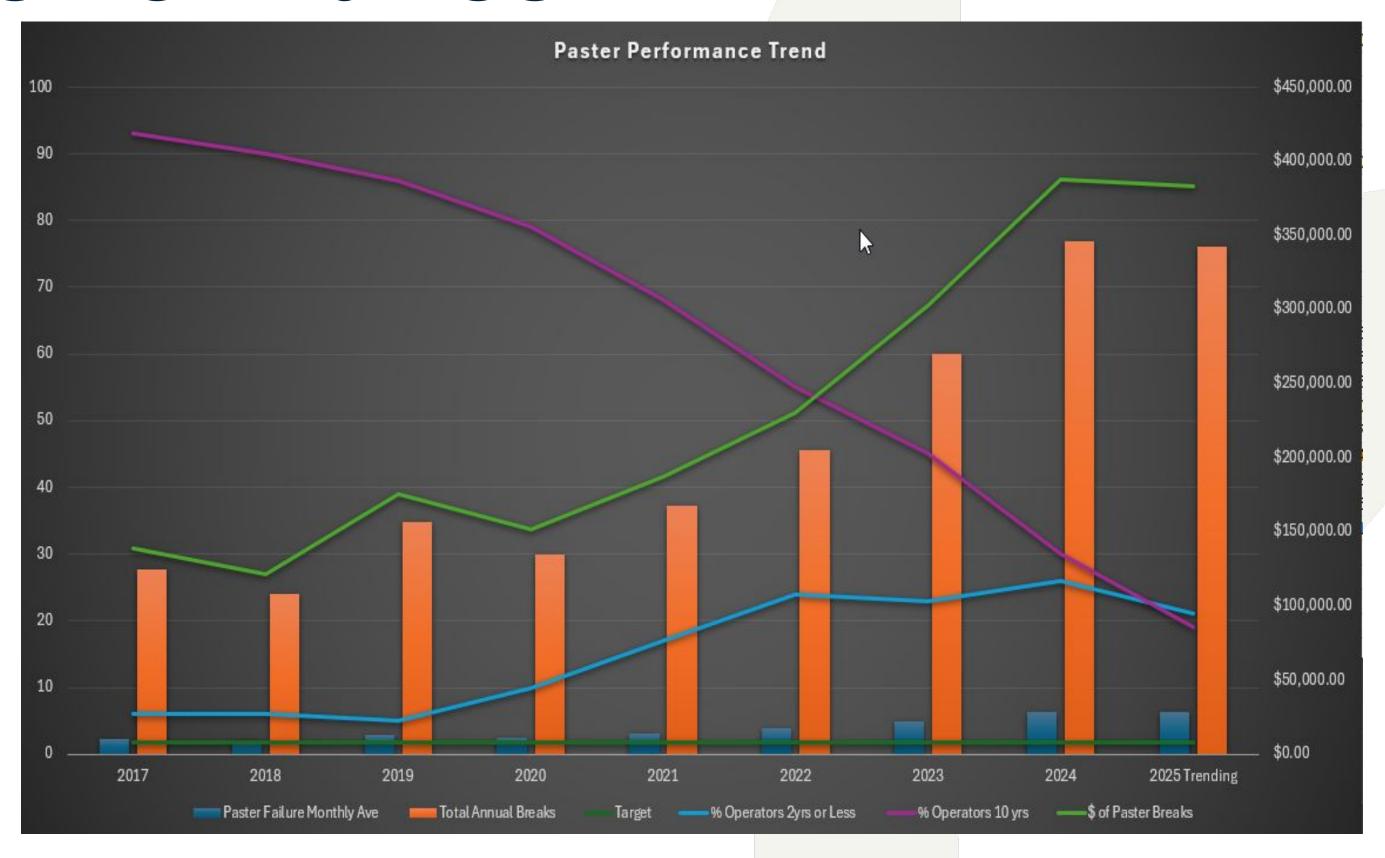
- Went from 95% of workforce having 10 years to 19% and 68% less than 2 years in current role.
- Increase in paster failures and downtime (278% increase in paster failures since 2017).



Paster Performance

2017 – 2025 Failures increased 278%

- Operator years of in plant and job experience declined significantly
- No method for tracking point or mode of failure
- Increased downtime and associated costs and little direction



USE CASE 2 FORMS, ANALYTICS AND PROCESS IMPROVEMENT

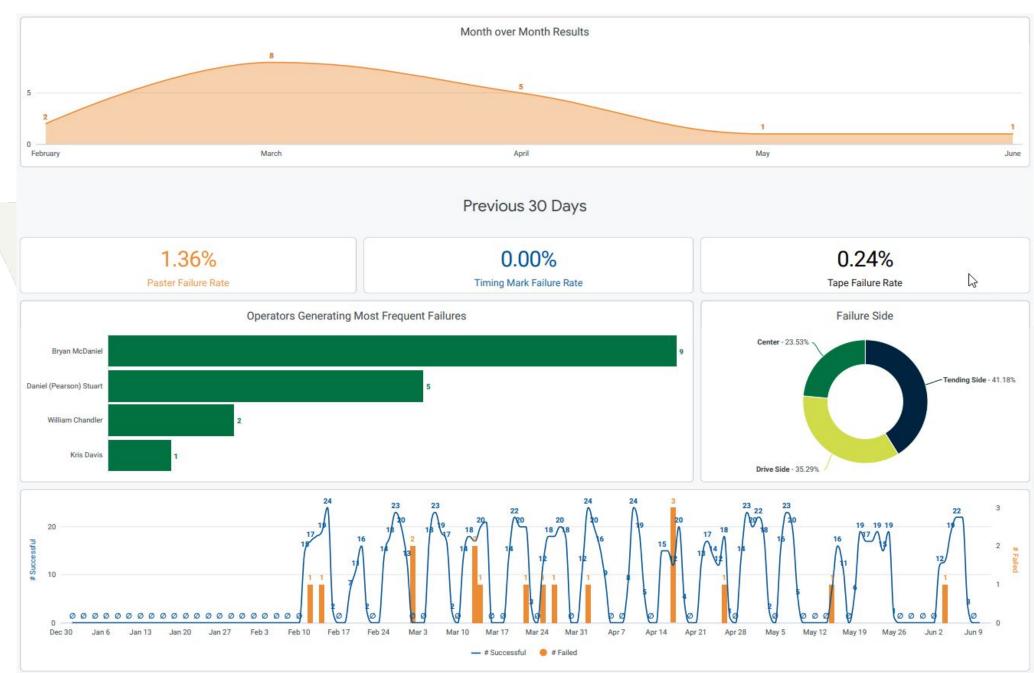
Paster Form and Analytics in Poka

Real time data

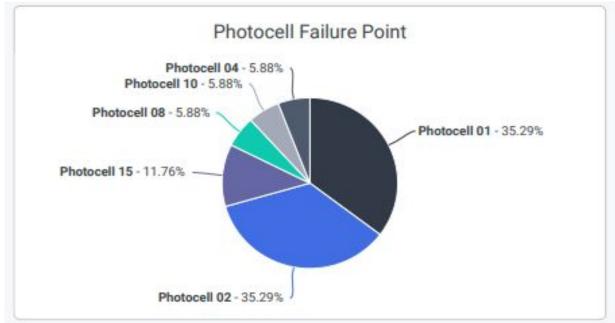
WhyWhereWhoWhen



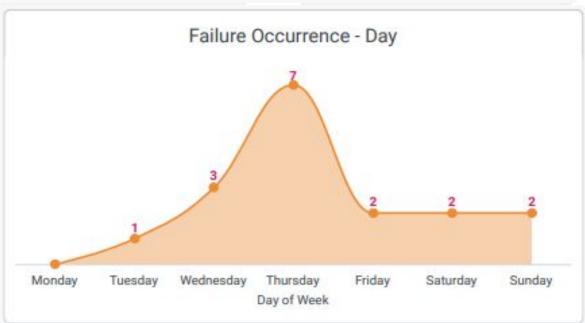
Posa



Poka Paster Form Link







Using analytics to drive results

Follow the data

April 2025

- 1. Increase in paster failures
 - 1. Three (3) breaks in one day
- 2. Reviewed form analytics
 - 1. Traced issue to root cause
 - a) Too much angle
 - 2. Shared learnings with the work teams
 - a) Ensured procedure was correct
 - b) Completed Show Me Audits
 - c) Assigned the skill
- 3. Performance continues to improve



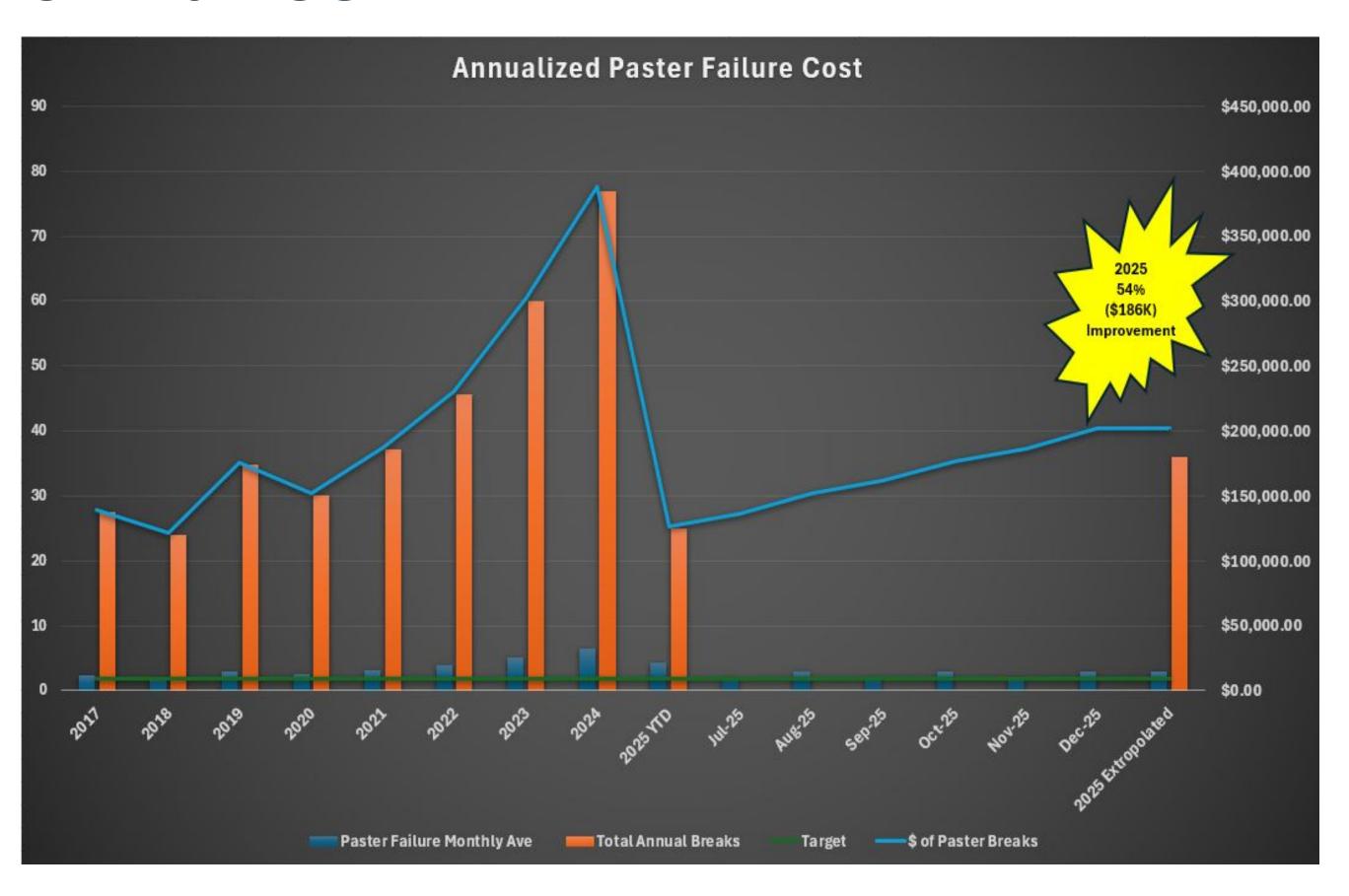
Paster Performance

Events reduced significantly

Continue collecting data
Standardize the process
Share the information

Reduced downtime & product losses result in significant savings...

\$186K



Issues:

A hidden problem is a problem unsolved

Reasons issues often go unreported:

- 1. Lack of Trust in the System
- 2. Complexity or uncertainty
- 3. Normalization
- 4. Inconvenience
- 5. Social or Cultural Pressure

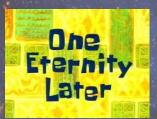
THE REASONS ISSUES GO UNREPORTED

Operators often feel unheard and see problems going unaddressed. Sound familiar? *Let's see...*

Uhhh, Houston, We have a problem...



Houston, Houston, Do you copy? I could really use some assistance up here.

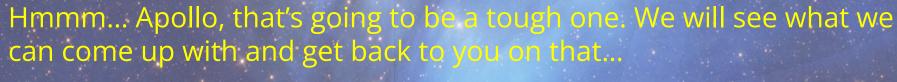


Hey Apollo... Sorry about that, we were a little busy over here. Did you need something?

Yeah, Houston, it's about time. We got a real problem here! I've been telling everyone for quite some time things aren't right...

Sorry about that Apollo... What can you tell me about the issue? We'd be happy to help.

Roger that Houston. Well, I'll tell you I've never seen it before and really don't know where to begin. But my stabilizer is making a "womp" and "clump" sound and its just not doing what it normally does.





Houston, how's that resolution coming, getting a little worried up here!
Houston? Houston? Well, this can't be good..

USE CASE 3 – ISSUES IDENTIFICATION AND RESOLUTION



Anyone have an update on that Apollo problem? I can't remember where we landed on that. Oh well, I'm sure if it's important enough someone will remember to mention it...



Issues:

Uncovering issues early on is key to creating a culture of trust and ownership

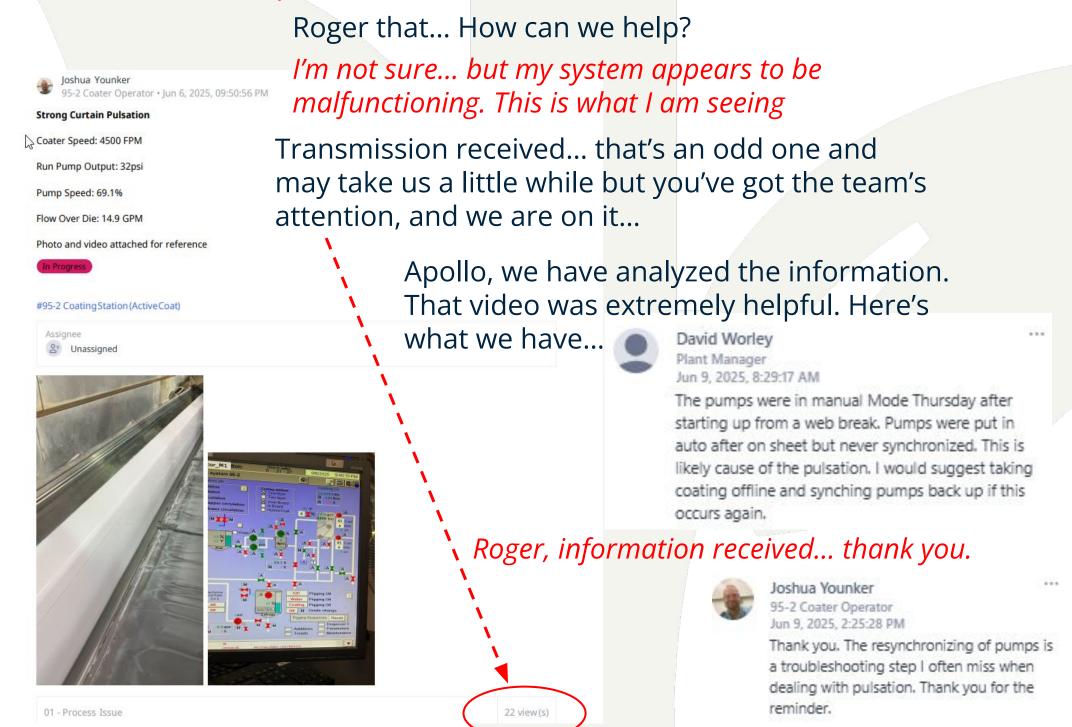
Eliminate barriers:

- 1. Build visibility
- 2. Build confidence and through timely information sharing
- 3. Challenge complacency and improve training resources
- 4. Utilize a system that provides multiple ways to share information
- 5. Normalize sharing information by providing positive experiences

ADDRESSING THE REASONS ISSUES GO UNREPORTED

Poka provides team members a platform for sharing information, asking questions and visibility of resolutions...

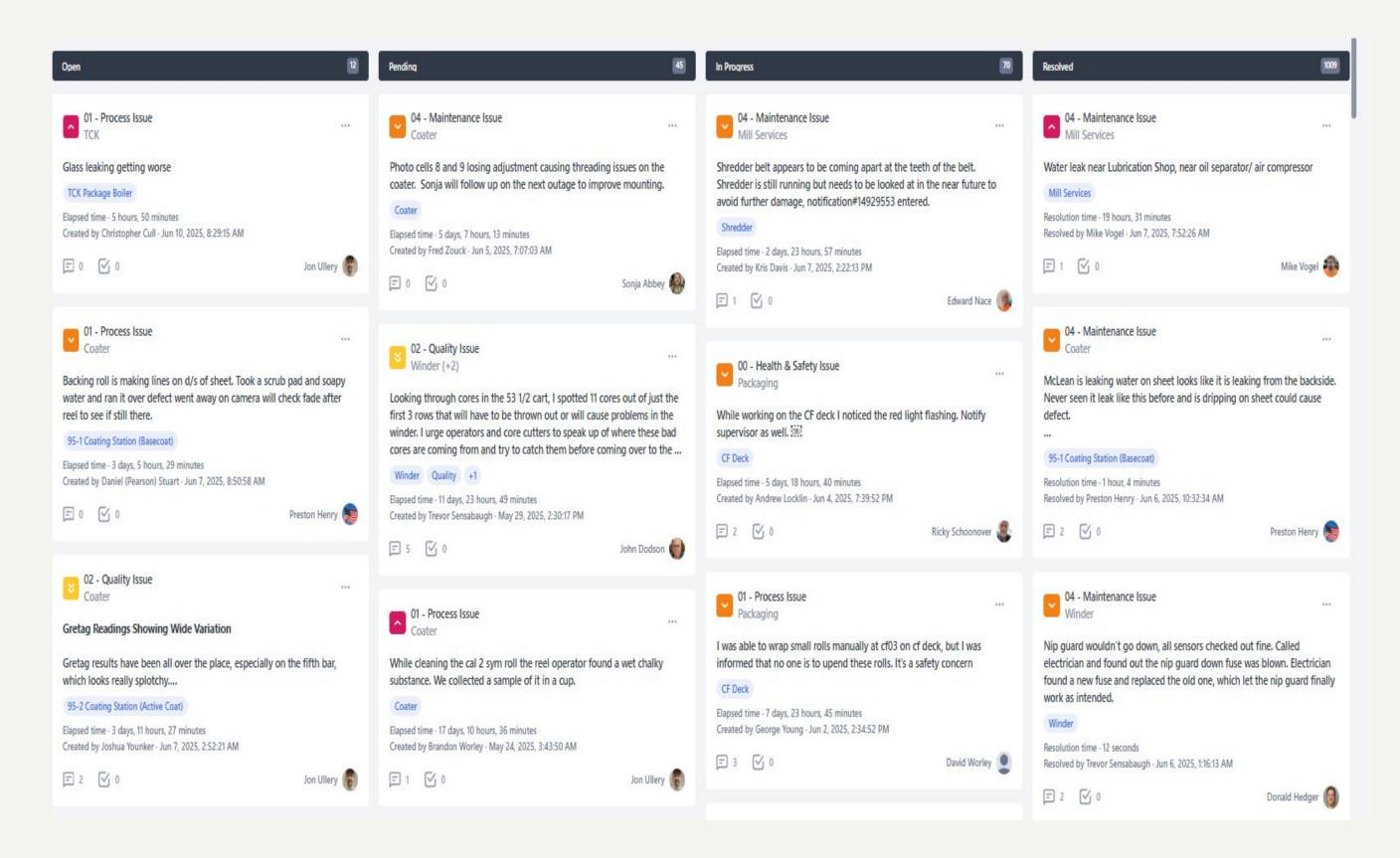
Houston... We have a problem!!!



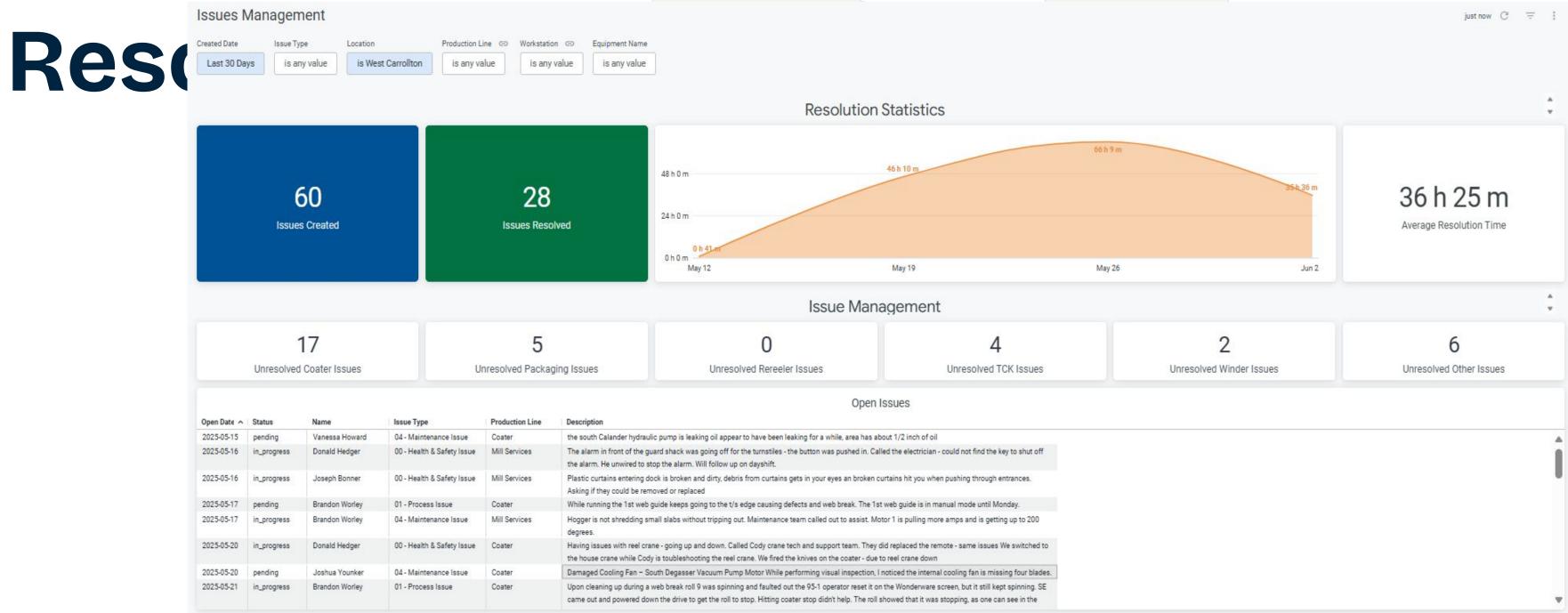
Issues:

Creating visibility, knowledge and accountability

- Routine review of open issues log.
 - Routinely view, respond and resolve issues – goal is daily interaction.
 - Review and update each Tuesday following the morning meeting.
 - Create troubleshoots as issues are resolved for improved learning



Issues Identification and



SAFETY ANALYTICS

Pre-Task Risk Form

Historically a paper form, reviewed daily or weekly by leadership.

Trending and employee engagement tracking was manual.

Assessment forms varied by site.

Standard form, using Poka Automate for notification

Description of Task* Description of Task Provide a brief explanation of the task being completed, e.g. "size change" or "replacing	100
belts," etc.	wom
Type of Work:*	
Select	~
What error is most likely to occur that would result in an injury?*	
Identify Hazards*	
Lifting	
Caught Between	
Slip, Trip, or Fall	
Strains	
☐ In and Around Machinery	
Uneven/Unlevel Surfaces	
Rotating Components	
☐ Elevated Work	
☐ Fire	
Nip Points	

○ Yes	
○ No	
	Required for Task* ck, if you prefer.
○ Safekey	
○ Lockou	t
O Neither	
s barracading	needed?*
s barracading	needed?*
	needed?*
○ Yes	needed?*
○ Yes	
Yes No No Analyze State	
Yes No No Analyze State	of Mind onditions exist, contact your Crew Leader or Production Supervisor fore proceeding
Yes No No Analyze State f any of these ommediately be	of Mind onditions exist, contact your Crew Leader or Production Supervisor fore proceeding
Yes No No Rhalyze State f any of these of mmediately be	of Mind onditions exist, contact your Crew Leader or Production Supervisor fore proceeding

Risk Analytics



Most Recent Tasks					
	Time of Assessment 🗸	Location	Description		
1	2025-06-10 02:56:16	Addison	Flex material handler.		
2	2025-06-10 02:54:39	Addison	Roll change.		
3	2025-06-10 02:22:10	Addison	Strip rolls at flex .		
4	2025-06-10 02:21:44	Addison	Load rolls on to trolleys.		
5	2025-06-10 01:39:49	Brownsville	Loading hoppers		
6	2025-06-10 01:33:06	Addison	Covering for 3rd shift pack tech working 16hrs.		
7	2025-06-10 01:21:13	Addison	Cleaning sheeter pit.		
8	2025-06-10 01:00:13	Rock Hill	Palletize finished roll		
9	2025-06-10 00:36:47	Rock Hill	dont walk under hanging rolls		
10	2025-06-09 23:36:59	Brownsville	Loading a bale truck		
11	2025-06-09 23:03:42	Rock Hill	Forklift		
12	2025-06-09 22:52:26	DuBois	Filling hoopers		
13	2025-06-09 22:48:12	DuBois	Routine work		
14	2025-06-09 22:08:25	Rock Hill	Reset perf		
15	2025-06-09 21:58:44	Rock Hill	Clean blanket		
16	2025-06-09 20:53:57	Brownsville	Blowing dust off sheeter		
17	2025-06-09 20:43:18	Rock Hill	Bump gear right out on 44-4		
18	2025-06-09 20:40:22	Rock Hill	Did lean test on bunch folder		
19	2025-06-09 20:37:52	Rock Hill	Clean Plate and Blanket		
20	2025-06-09 20:12:19	Brownsville	Unloading trucks		
21	2025-06-09 19:58:54	Rock Hill	Hanging 2 presses		
22	2025-06-09 19:18:07	Addison	Rework reams		
23	2025-06-09 19:15:07	DuBois	Loading a drop trailer.		
24	2025-06-09 18:37:22	Rock Hill	Routine task		
25	2025-06-09 18:03:11	West Carrollton	Working on the dock		
26	2025-06-09 18:01:29	DuBois	Hog paper		
27	2025-06-09 17:56:04	Addison	Re work		
28	2025-06-09 17:40:47	Addison	Rework reams by hand.		
29	2025-06-09 15:32:58	Rock Hill	Hanging roll		
30	2025-06-09 15:32:56	Brownsville	Stocking supplies in the storeroom		
31	2025-06-09 15:31:18	Rock Hill	Hanging 2 presses		
32	2025-06-09 15:08:49	Rock Hill	Loading a trailer		
33	2025-06-09 14:54:37	Rock Hill	Web, press up		
34	2025-06-09 14:47:01	Brownsville	Change line over to 5;ream		
35	2025-06-09 14:33:07	Rock Hill	cleaning plate and blanket		

Testimonials

- Poka allows us to keep track of these issues we have on the floor to ensure they have been taken care of and documented for future use such as troubleshooting and pinpointing problematic areas with repeat issues. The app also allows us to easily collaborate with other teams and facilities throughout Domtar to troubleshoot and resolve issues on equipment. It has also allowed us to make significant improvements to our training methods using the app! We were able to create and document our training procedures using videos, step by step guidelines, and pictures to ensure it can be easily replicated across different teams.
 Our call-ins for machine breakdowns have drastically decreased and machine down time has also been decreased so this speaks volume in book from a maintenance aspect!
- Poka is an excellent communication tool that will significantly enhance the training process moving forward. Its troubleshooting features are especially valuable and provide strong support when resolving issues.
- Poka's Skills and Task feature is an outstanding tool for tracking employee competencies and ensuring everyone is
 properly trained and qualified. It offers clear visibility into who is certified for specific skill, helping us uphold safety and
 compliance standards. Additionally, the task management function allows for clear communication when assigning tasks to
 specific employees, complete with due dates and expectations. This ensures accountability, keeps everyone aligned, and
 supports ongoing development by helping close skill gaps across the team





Domiar